

LICENSING

COLLECTIVE

Statutory Royalty Rate Formula Tables

Section	Page					
Permanent Downloads and Ringtones						
Interactive Streams and Limited Downloads						
All Rate Periods	-					
Statutory Royalty Rate Definition Summaries	<u>3</u>					
Data for the DSP Offering for the Month	<u>3</u>					
Overtime Adjustment	<u>4</u>					
Rate Table - Pre-Phono I (2007)	<u>5</u>					
Rate Table - Phono I (2008-2012)	<u>6</u>					
Rate Table - Phono II (2013-2017)	<u>7</u>					
Rate Table - Phono III (2018-2022)	<u>8</u>					
Rate Table - Phono IV (2023-2027)	<u>9</u>					

Statutory Mechanical Royalty Rate Formula Table for Permanent Downloads and Ringtones

Rate P	Period	Royalty Amount per Download (whichever is greater)			
Phono I	2008-2012				
Phono II	2013-2017	\$0.091	\$0.0175 per minute of playing time or fraction of a minute of playing time		
Phono III	2018-2022		nacion of a minute of playing time		
2023 \$0.12		\$0.12	\$0.0231 per minute of playing time or fraction of a minute of playing time		
Phono IV	2024	\$0.124	\$0.0239 per minute of playing time or fraction of a minute of playing time		
	2025	\$0.127	\$0.0245 per minute of playing time or fraction of a minute of playing time		
	2026-2027	To Be Determined. Rates will be adjusted annually reflect cost of living changes based on the Consum Price Index for All Urban Consumers			

Calculation tip: If the length of a recording of the song is equal to or less than 5 minutes, the amount in column three above applies; if the length of the recording is more than 5 minutes, round up to the next whole minute and multiply the number of minutes by the amount in column four above.

Rate F	Period	Royalty Amount per Ringtone
Phono I	2008-2012	
Phono II	2013-2017	ĆO 24
Phono III	2018-2022	ŞU.24
Phono IV	2023-2027	

Statutory Mechanical Royalty Rate Formula Table for Interactive Streams and Limited Downloads

Statutory Royalty Rate Definition Summaries For All Rate Periods

Service Offering	Abbr.	Definition
Standalone non-portable subscription—streaming only	S1	User pays a subscription fee solely for streaming, on a non-portable device only and while the device is online.
Standalone non-portable subscription—mixed	S2	User pays a subscription fee for either streaming or eligible limited downloads, on a non-portable device only.
Standalone portable subscription	S3	User pays a subscription fee for streaming (or eligible limited downloads) on a portable device.
Bundled subscription	S4	Combination of subscription offering with one or more other products or services, purchased by user in a single transaction.
Standalone Limited offering	S5	User pays a subscription fee but cannot listen to individual recordings on- demand or has a substantially limited choice of recordings to stream.
Free nonsubscription/ ad- supported	F1	User is able to stream without paying a subscription fee, in exchange for listening to advertisements.
Mixed service bundle	M1	Combination of offering with one or more other products or services, purchased by user in a single subscription transaction, where the DSP also offers users a separate Standalone subscription, and where the offering offers users less functionality than the separate Standalone subscription.
Paid locker	L1	User pays a subscription fee to access recordings that they previously purchased or otherwise possess.
Purchased content locker	L2	User is able to access recordings that they previously purchased or otherwise possess, at no additional cost.

Complete definitions can be found in <u>Phono IV: 37 CFR §385.2 Definitions</u>

Data for the DSP Offering for the Month

Service Revenue (SR)	Revenue a service provider receives including from subscriptions, advertising, sponsorships, and commissions.
Total Cost of Content (TCC)	Amount given, including to record labels or distributors, for the service's use of the sound recordings.
Number of Subscribers (Sub)	Number of end users of a service who are subscribers; for bundled subscription services, the number of end users who made at least one play during the month.
Performance Royalties (PR)	Amount of money paid by a service provider for permission to publicly perform songs.
Play (P)	An interactive stream, or play of a limited download, lasting 30 seconds or more; if the recording itself is less than 30 seconds, then a stream or play of the entire duration of the recording.
Number of Plays of all songs on the service (PL)	Number of plays of all songs on the service, excluding promotional royalty rate plays.
Number of Plays of the songs on the service (PW)	Number of plays of a specific song on the service, excluding promotional royalty rate plays.

3

Statutory Mechanical Royalty Rate Formula Table for Interactive Streams and Limited Downloads

Overtime Adjustment For All Rate Periods

If the length of a recording is more than 5 minutes, each play that occurs is counted as more than 1 play. Note, this is the length of the entire recording, not how long the recording was played for.

Playing time of the recording	Multiply plays by
5 minutes or less	multiply by 1
5:01 to 6:00 minutes	multiply by 1.2
6:01 to 7:00 minutes	multiply by 1.4
7:01 to 8:00 minutes	multiply by 1.6
8:01 to 9:00 minutes	multiply by 1.8
9:01 to 10:00 minutes	multiply by 2.0
> 10 minutes, Add .2 for each	additional minute or fraction thereof

Statutory Mechanical Royalty Rate Formula Table for Interactive Streams and Limited Downloads: Pre-Phono I (2007)

- (S1) Standalone non-portable subscription—streaming only (S4) Bundled s
- (S2) Standalone non-portable subscription-mixed
- (S4) Bundled subscription
- (F1) Free nonsubscription/ ad-supported

(S3) Standalone portable subscription

Turne of Compiles Offering	61	62	62	64	۲1		
Type of Service Offering	51	52	53	54	F1		
Step 1: DETERMINE Total All-In R	loyalty	ı Pool	for Sc	ongs			
All-In Royalty Pool for Songs (E) = Greater of A% of Service Revenue compared to the lower of B\$ per subscriber (if applicable) or C% of Total Cost of Content $E = Greater of (A \times SR) or ((lower of (B \times Sub) or (C \times TCC))$							
A. The % of Service Revenue for All-In Song Royalty Pool Calculation	8.5%						
B. The amount per subscriber for All-In Song Royalty Pool Calculation	\$0.50	\$0.50	\$0.80	N/A	N/A		
C. The % of Total Cost of Content (TCC)*			14.53% or	17%			
Step 2: SUBTRACT Performance Royalties							
Initial Mechanical Royalty Pool (F) = All-In Royalty Pool for Songs (E) minus Performance Royalties							

F = E - PR

Step 3: FINALIZE Mechanical Royalty Pool

Final Mechanical Royalty Pool (G) = Initial Mechanical Royalty Pool (F) or \$D per Subscriber

G = Greater of (I) or (D x Sub)

D. The amount per subscriber the Mechanical Royalty Pool cannot fall below \$0.1	5 \$0.30	\$0.50	\$0.25	N/A
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Step 4: CALCULATE Royalties for Each Song

Royalty Amount Per Play (H) = Final Mechanical Royalty Pool (G) divided by Number of Plays of all Songs on the Service[±] H = G/PL

Mechanical Royalties for the Song (I) = Royalty Amount Per Play multiplied by the Number of Plays of the Song^{\pm}

 $I = H \times PW$

*The higher percentage rate applies when the DSP has secured the mechanical license instead of the record label [±] A play must be 30 seconds or more. If the recording itself is less than 30 seconds, then the play must be of the entire duration of the recording. For the full definition, see 37 CFR §385.2. Additionally, if the length of a recording is more than 5 minutes, each play that occurs is counted as more than 1play. Note, this is the length of the entire recording, not how long the recording was played for. This is called an overtime adjustment, and you can find more information about it on another page in this document.

Statutory Mechanical Royalty Rate Formula Table for Interactive Streams and Limited Downloads: Phono I (2008-2012)

(S1) Standalone non-portable subscriptionstreaming only (S4) Bundled subscription

(S2) Standalone non-portable subscription-mixed

(F1) Free nonsubscription/ ad-supported

(S3) Standalone portable subscription

Type of Service Offering	S1	S2	S3	S4	F1			
Step 1: DETERMINE Total All-In R	oyalty	/ Pool	for Sc	ongs				
All-In Royalty Pool for Songs (E) = Greater of A% of Service Revenue compared to the lower of B\$ per subscriber (if applicable) or C% of Total Cost of Content $E = Greater of (A \times SR) or ((lower of (B \times Sub) or (C \times TCC))$								
A. The % of Service Revenue for All-In Song Royalty Pool Calculation	% of Service Revenue for All-In Song Royalty Pool 10.5%							
B. The amount per subscriber for All-In Song Royalty Pool Calculation	\$0.50	\$0.50	\$0.80	N/A	N/A			
C. The % of Total Cost of Content (TCC)*	18% or 22%	17.36% or 21%	17.36% or 21%	17.36% or 21%	18% or 22%			
Step 2: SUBTRACT Performance Royalties								
Initial Mechanical Royalty Pool (F) = All-In Royalty Pool for Songs (E) minus Performance Royalties F = E - PR								
Step 3: FINALIZE Mechanical Roy	alty P	ool						
Final Mechanical Royalty Pool (G) = Initial Mechanical Royalty Pool (F) or \$D per Subscriber G = Greater of (F) or (D x Sub)								
D. The amount per subscriber the Mechanical Royalty Pool cannot fall below	\$0.15	\$0.30	\$0.50	\$0.25	N/A			
Step 4: CALCULATE Royalties for Each Song								
Step 4: CALCULATE Royalties for	Each S	Song						

*The higher percentage rate applies when the DSP has secured the mechanical license instead of the record label [±] A play must be 30 seconds or more. If the recording itself is less than 30 seconds, then the play must be of the entire duration of the recording. For the full definition, see 37 CFR §385.2. Additionally, if the length of a recording is more than 5 minutes, each play that occurs is counted as more than 1play. Note, this is the length of the entire recording, not how long the recording was played for. This is called an overtime adjustment, and you can find more information about it on another page in this document.

Statutory Mechanical Royalty Rate Formula Table for Interactive Streams and Limited Downloads: Phono II (2013-2017)

- (S1) Standalone non-portable subscription—streaming only
- (S2) Standalone non-portable subscription-mixed
- (S3) Standalone portable subscription
- (S4) Bundled subscription
- (S5) Standalone Limited offering

- (F1) Free nonsubscription/ ad-supported
- (M1) Mixed service bundle
- (L1) Paid locker
- (L2) Purchased content locker

Type of Service Offering	S1	S2	S3	S4	S5	F1	M1	L1	L2
Step 1: DETERMINE	Total <i>i</i>	All-In	Royalt	ty Poo	l for S	ongs			
All-In Royalty Pool for Songs (E) = Greater of A% of Service Revenue compared to the lower of B\$ per subscriber (if applicable) or C% of Total Cost of Content $E = Greater of (A \times SR) or ((lower of (B \times Sub) or (C \times TCC))$									
A. The % of Service Revenue for All-In Song Royalty Pool Calculation			10).5%			11.35%	12%	12%
B. The amount per subscriber for All-In Song Royalty Pool Calculation	\$0.50	\$0.50	\$0.80	N/A	\$.18*	N/A	N/A	\$0.17*	N/A
C. The % of Total Cost of Content (TCC)**	18% or 22%	17.36% or 21%	17.36% or 21%	17.36% or 21%	17.36% or 21%	18% or 22%	17.36% or 21%	17.11% or 20.65%	18% or 22%
Step 2: SUBTRACT P	erforn	nance	e Roya	lties					
Initial Mechanical Royalty Royalties F = E - PR	Initial Mechanical Royalty Pool (F) = All-In Royalty Pool for Songs (E) minus Performance Royalties E = E - PR								
Step 3: FINALIZE Me	chani	cal Rc	yalty	Pool					
Final Mechanical Royalty G = Greater of (F) or (D x Sub)	Pool (G) = Initi	al Mech	ianical F	Royalty	Pool (F)	or \$D per S	Subscrib	er
D. The amount per subscriber the Mechanical Royalty Pool cannot fall below	\$0.15	\$0.30	\$0.50	\$0.25	N/A	N/A	N/A	N/A	N/A
Step 4: CALCULATE Royalties for Each Song									
Royalty Amount Per Play (H) = Final Mechanical Royalty Pool (G) divided by Number of Plays of all Songs on the Service [±] H = G/PL Mechanical Royalties for the Song (I) = Royalty Amount Per Play multiplied by the Number of Plays of the Song [±] $I = H \times PW$									

*For S5 and L1 service offering types, the A% of Service Revenue is compared to the greater of (rather than the lower of) theB\$ per subscriber and C% of Total Cost of Content amounts

**The higher percentage rate applies when the DSP has secured the mechanical license instead of the record label

[±] A play must be 30 seconds or more. If the recording itself is less than 30 seconds, then the play must be of the entire duration of the recording. For the full definition, see 37 CFR §385.2. Additionally, if the length of a recording is more than 5 minutes, each play that occurs is counted as more than 1play. Note, this is the length of the entire recording, not how long the recording was played for. This is called an overtime adjustment, and you can find more information about it on another page in this document.

Statutory Mechanical Royalty Rate Formula Table for Interactive Streams and Limited Downloads: Phono III (2018-2022)

(S1) Standalone non-portable subscription– streaming only						(F1) Free nonsubscription/ ad- supported					
(S2) Standalone non-portable subscription–mixed ((M1) Mixed service bundle					
(S3) Standalone portable subscription					(L1) Paid locker						
(S4) Bundled subscription					(L2) Purchased content locker						
(S5) Standalone Limited offering											
Type of Service Offering	S1	S2	S3	S4	S5	F1	M1	L1			

Step 1: DETERMINE Total All-In Royalty Pool for Songs

All-In Royalty Pool for Songs (E) = Greater of A% of Service Revenue compared to the lower of B\$ per subscriber (if applicable) or C% of Total Cost of Content

E = *Greater of (A x SR) or ((lower of (B x Sub) or (C x TCC))*

A. The % of Service Revenue for All-In Song Royalty Pool Calculation			2018 11.4%	2019 12.3%	2020 13.3%	2021 14.2%	2022 15.1%		
B. The amount per subscriber for All-In Song Royalty Pool Calculation	\$0.50	\$0.50	\$0.80	N/A	N/A	N/A	N/A	N/A	N/A
C. The % of Total Cost of Content (TCC)	22%	21%	21%	21%	21%	22%	21%	20.65%	22%

Step 2: SUBTRACT Performance Royalties

Initial Mechanical Royalty Pool (F) = All-In Royalty Pool for Songs (E) minus Performance Royalties F = E - PR

Step 3: FINALIZE Mechanical Royalty Pool

Final Mechanical Royalty Pool (G) = Initial Mechanical Royalty Pool (F) or \$D per Subscriber $G = Greater of (F) or (D \times Sub)$

D. The amount per subscriber the Mechanical Royalty Pool cannot fall below	\$0.15	\$0.30	\$0.50	\$0.25	N/A	N/A	N/A	N/A	N/A
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Step 4: CALCULATE Royalties for Each Song

Royalty Amount Per Play (H) = Final Mechanical Royalty Pool (G) divided by Number of Plays of all Songs on the Service[±]

H = G/PL

Mechanical Royalties for the Song (I) = Royalty Amount Per Play multiplied by the Number of Plays of the Song[±]

 $I = H \times PW$

[±] A play must be 30 seconds or more. If the recording itself is less than 30 seconds, then the play must be of the entire duration of the recording. For the full definition, see 37 CFR §385.2. Additionally, if the length of a recording is more than 5 minutes, each play that occurs is counted as more than 1play. Note, this is the length of the entire recording, not how long the recording was played for. This is called an overtime adjustment, and you can find more information about it on another page in this document.

L2

Statutory Mechanical Royalty Rate Formula Table for Interactive Streams and Limited Downloads: Phono IV (2023-2027)

- (S1) Standalone non-portable subscription—streaming only
- (S2) Standalone non-portable subscription-mixed
- (S3) Standalone portable subscription
- (S4) Bundled subscription

(S5) Standalone Limited offering

- (F1) Free nonsubscription/ad-supported
- (M1) Mixed service bundle
- (L1) Paid locker
- (L2) Purchased content locker

Type of Service Offering	S1	S2	S3	S4	S5	F1	M1	L1	L2		
Step 1: DETERMIN	E Total	All-In R	Royalty	/ Pool f	or Son	gs					
All-In Royalty Pool for S B\$ per subscriber (if ap E = Greater of (A x SR) or ((low	ongs (E) = plicable) ver of (B x S	= Greater or C% of ub) or (C x T	of A% of Total Co	of Service ost of Cor	e Revenu ntent	e comp	ared to	the low	er of		
A. The % of Service Revenue for All-In Song Royalty Pool Calculation	2023 2024 2025 2026 2027 15.1% 15.2% 15.25% 15.3% 15.35%										
B. The amount per subscriber for All-In Song Royalty Pool Calculation	\$0.60	\$0.60	\$1.10	N/A	N/A	N/A	N/A	N/A	N/A		
C. The % of Total Cost of Content (TCC)	26.2%	26.2%	26.2%	24.5%	26.2%	26.2%	26.2%	26.2%	26.2%		
Step 2: SUBTRACT	Perfor	mance	Rovalt	ies							
Royalties F = E - PR Step 3: FINALIZE N Final Mechanical Royalt	lechani :y Pool (G	ical Roy 6) = Initial	valty P I Mecha	ool nical Roy	valty Pool	(F) or \$	5D per S	Subscrib	er		
D. The amount per subscriber the Mechanical Royalty Pool cannot fall below	\$0.18	\$0.36	\$0.60	\$0.33 or \$0.25*	NA	N/A	\$0.25	N/A	N/A		
Step 4: CALCULATE	Royalt	ties for	Each S	Song	н н		1				
Royalty Amount Per Pla all Songs on the Service <i>H</i> = <i>G</i> / <i>Pall</i> Mechanical Royalties D of Plays of the Song [±]	y (H) = Fi . [±] ue for the	nal Mech e Song (I)	nanical F = Roya	Royalty Po	ool (G) di nt Per Pla	vided b ay mult	iplied b	per of Pl	ays of umber		

[±] A play must be 30 seconds or more. If the recording itself is less than 30 seconds, then the play must be of the entire duration of the recording. For the full definition, see 37 CFR §385.2. Additionally, if the length of a recording is more than 5 minutes, each play that occurs is counted as more than 1 play. Note, this is the length of the entire recording, not how long the recording was played for. This is called an overtime adjustment, and you can find more information about it on another page in this document.